



Euro BioFairs Compass

Q3 / Q4 Edition 2019

II Guide to Life Sciences Events



SPECIAL

Insanely Effective Pharma Partnering

euroPLX is the world's most often held partnering conference for the pharma and biopharma industries.

Because of results delivered. Year-round.

Join the 71st and 72nd International Partnering Conferences for Pharma Business Development*

*euroPLX 71 Lisbon (Portugal)

25 + 26 November 2019
Hotel Cascais Miragem
Cascais (near Lisbon)

*euroPLX 72 Berlin (Germany)

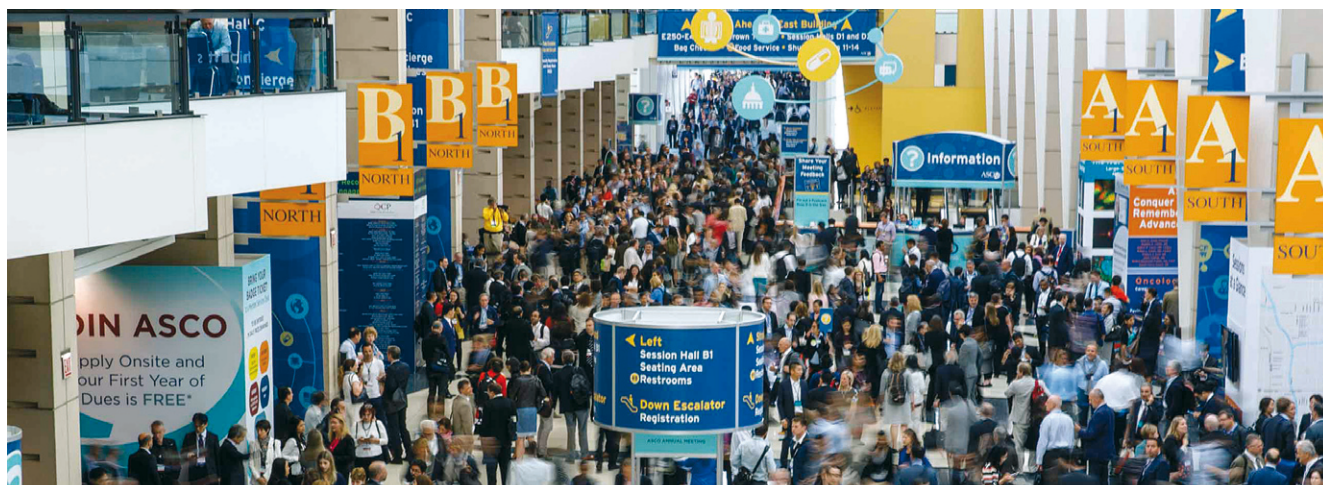
9 + 10 March 2020
Titanic Chaussee Berlin Hotel

euroPLX features temporary interactive hubs for pharma business development where executives communicate digitally and meet personally to discuss business opportunities on a global scale.

Seeking and offering business opportunities in patented and generic (incl. biosimilars), prescription and OTC drugs, medical devices, and nutraceuticals - development, licensing, marketing, promotion, and distribution...

Register online: www.europlx.com





Events across Europe

EUROBIOFAIRS COMPASS Each manager, scientist, and business developer has their own individual, specific network – and so, too, their must-attend events vary significantly. Where to meet potential new partners and how to widen one's scope beyond well-known terrain can be quite difficult to determine. Euro Biofair's Compass will help you navigate the European meeting jungle in H2/2019.

Networking in the area of fine and speciality chemicals will take place in Basel at **Chemspec Europe** from 26–27 June 2019, the key event of the sector (page 38). Based on advanced partnering and networking tools, **Nordic Life Science Days** (see page 40) showcases the best that the Nordic region has to offer. The mix of conference, partnering, and exhibition is hosted in Malmö/Copenhagen (10–12 September).

What biotech has to offer

Partnering in chemistry is on at the **ECP Summer Summit** (26 September) in Düsseldorf (see page 42). The last ECP meeting saw more than 2,000 one-on-one meetings.

The market-leading annual event in Europe for Industrial Biotechnology and the Bioeconomy, **EFIB**, will return to Brussels this year (30 September – 2 October 2019, page 44). New industrial biotech processes, food, and fi-

nance will be just a few of the topics to be covered.

Companies aiming to expand in the Far East are well-advised to attend Asia's largest biotech show, **BioJapan 2019** (9–11 October, page 46) in Yokohama, which will be held together with Regenerative Medicine Japan.

The largest pharma meeting, the **CPhI Worldwide** will take place in Frankfurt (5–7 November 2019). Its ambition: to reflect all relevant topics in pharmaceutical development and commercialisation (page 48).

Another partnering must-attend will come to Hamburg for the first time: From 11–13 November, the 25th edition of **BIO Europe** (page 50) will be the place to see and be seen for over 4,000 executives from over 60 countries for high-level networking, partnering meetings, strategic panel discussions, and world-class workshops.

For the seventh year running, **Pharma-Lab** (12–13 November 2018, page 52)

highlights the latest regulatory and scientific developments in all laboratory areas of the pharmaceutical industry. This event, to be held in Düsseldorf, is accompanied by an exhibition, in which suppliers of lab equipment and contract laboratories present their offerings.

Around 4,000 one-on-one meetings is not a bad metrics for a pure play diagnostics partnering event. **DxPx** (18 November 2019, see page 54) will convene on the first day of MEDICA trade fair in Düsseldorf. The event will foster B2B deal-making, enabling delegates to connect and exchange ideas with existing and new partners

More than 1,200 delegates are expected to attend **BioFIT 2019** (see page 56) in Marseilles, a must-attend event for everyone who is interested in partnering, technology transfer, and early licencing (10–11 December).

Just turn the page to learn everything you need to know about Europe's must-do events in the biotech industry. ■



The fine & speciality chemicals exhibition

26 – 27 June 2019
Messe Basel
Switzerland

The right chemistry

CHEMSPEC EUROPE This fine and speciality chemicals exhibition is a key event for the industry. Purchasers and agents will have the opportunity to meet with manufacturers, suppliers, and distributors of fine and speciality chemicals to source bespoke solutions and innovative substances.

This year's Chemspec Europe will take place at Messe Basel in Switzerland. The sourcing event exclusively focuses on the fine, custom, and speciality chemicals sector and unites an impressive array of experts, scientists, managers, and thought leaders. Within a record net exhibition space of some 6,300 square metres, more than 370 exhibitors from 27 countries feature the full spectrum of fine and speciality chemicals for various applications and industries, including pharma, agro, bio-based chemicals and

biocatalysts, polymers, food and feed ingredients, flavours and fragrances, pigments and dyes, paints and coatings, household and cleaning chemicals, adhesives and sealants, petrochemicals, electronics, and many others.

With its extensive product portfolio for a wide variety of different sectors, the event is a platform for synergies, innovation, and, thus, for new business opportunities, particularly for high potential sectors, such as biotechnology. An outstanding two-day conference programme will provide further knowledge and insights into major industry developments, as well as key strategies adopted by industry leaders to succeed and grow. A special highlight is the *Regulatory Services Conference*, with topics such as REACH, Biocides, and CLP, as well as the *Innovative Startups* session, featuring ambitious companies in biotech fine chemicals, bio-based chemicals, and biodegradable plastics. All visitors at Chemspec Europe 2019 are invited to attend, free of charge.

The full conference programme is published on www.chemspeceurope.com. ■

Chemicals finest

GREETING *On behalf of the organisers of Chemspec Europe 2019, I welcome you to Europe's most renowned event for the fine and speciality chemicals industry. The exhibition covers the most comprehensive range of fine and speciality chemicals, including bio-based chemicals and biocatalysts.*



Visitors will have the opportunity to meet with some 370 international suppliers and explore the latest technical advancements, specific ingredients, and custom-made solutions. A first-rate conference programme accompanies the event and offers plenty of additional networking opportunities to exchange industry know-how and form international relations with peers and business partners.

With its audience, Chemspec Europe reflects the global scale and complex structure of the fine and speciality chemicals industry.

The trade show provides excellent sourcing and trading opportunities, as well as a place to network and keep up to date with the latest developments.

Nicola Hamann,
Managing Director,
Mack Brooks Exhibitions Ltd

› QUICK FACTS

Venue information

Chemspec Europe
26–27 June 2019
Messe Basel, Hall 1.0
4058 Basel, Switzerland

Contact

Phone: +44 (0)1727 814 400
Email: info@chemspeceurope.com
Web: www.chemspeceurope.com

34th International Exhibition for Fine and Speciality Chemicals



The fine & speciality chemicals exhibition

26 - 27 June 2019 | Messe Basel, Switzerland

Fine and speciality
chemicals for
various industries

Europe's most renowned industry hotspot

Meet suppliers and experts from around the globe and find bespoke solutions, new approaches and innovative substances for your enterprise.

fine chemicals ▪ **agrochemicals** ▪ **pharmaceuticals** ▪ **adhesives & sealants** ▪ **paints & coatings**
colourants & dyestuffs ▪ **flavours & fragrances** ▪ **pulp & paper chemicals**
household & industrial cleaning ▪ **leather & textile**
plastics additives ▪ **food & feed ingredients**
cosmetics ▪ **polymers** ▪ **surfactants**
water treatment ▪ **petrochemicals**
electronic chemicals
and much more

**Top conferences
and workshops offer
valuable insights
into ongoing
R&D projects!**

- Agrochemical Lecture Theatre
- Chemspec Careers Clinic
- Pharma Lecture Theatre
- Regulatory Services Lecture Theatre
- RSC Lecture Theatre
- Innovative Start-ups

www.chemspeceurope.com



**NLS
DAYS
2019**

**10 – 12 September 2019
Malmömässan, Malmö,
Sweden**

Nordic networking

NLS DAYS 2019 Nordic Life Science Days is the largest Nordic partnering conference for the global Life Science industry, bringing together the best talents in Life Science, offering amazing networking and partnering opportunities, and providing inputs and content on the most recent trends.

Nordic Life Science Days attracts leading decision makers from the Life Science sector, not only from biotech, pharma, and medtech, but also from finances, research, policy, and regulatory authorities.

Based on cutting-edge and advanced partnering and networking tools, Nordic Life Science Days showcases the best the Nordic region has to offer. NLSDays offers networking and knowl-

edge for anyone interested in the Nordic life science, biotechnologies, pharmaceuticals, medical devices, and e-health business.

What's in it for you?

The Nordic region is proud to host some of the world's most innovative biotech, medtech, and pharma companies. It also has the twelfth strongest econo-

my, making it the perfect place to invest. Set in the vibrant Malmö-Copenhagen region, the conference offers super sessions, seminars, company presentations, exhibition, face-to-face meetings, and unique receptions, providing so many opportunities to network with peers, potential partners, and investors.

Nordic life science at its best

The 2019 conference design will feature a new exhibition layout, creating more interactions with the exhibitors, an enriched program featuring six Super Sessions, six topical seminars, academic and startup contests, innovative 6mn and 12mn company presentations bringing more value to the presenters and the audience, new partnering areas allowing more comfort and privacy, and extended informal networking opportunities. ■

Quality is key

GREETING *We're not the biggest life science conference. We believe that the quality of meetings is what sets us apart, and we know that this is the reason people return to Nordic Life Science Days every year. You can rely on NLSDays to deliver on your expectations of a mean-*



ingful use of your time. We offer plenty of opportunities to connect. Every meeting is an opportunity. At NLSDays, we focus on meeting quality, not quantity. We provide ample time for you to meet your fellow delegates in a stress-free environment.

Based on attendance at previous events, NLSDays 2019 is expecting 1300+ international delegates. We hope to welcome you in Malmö, too!

Based on attendance at previous events, NLSDays 2019 is expecting 1300+ international delegates. We hope to welcome you in Malmö, too!

Olivier Duchamp
Managing Director, NLSDays

QUICK FACTS

Highlights from NLSDays 2018

- > 1200+ Participants
- > 40 Countries
- > 2800+ Scheduled Meetings

CONTACT

olivier.duchamp@swedenbio.se
Tel: + 33 (0) 608 804 515

REGISTRATION

nlsdays.com

NLS DAYS 2019

nordic
life science
days
10-12 september
malmö - copenhagen
malmömässan

join the largest Nordic life science conference

1 500 participants
800 companies/organizations
40+ countries represented
3 000+ face-to-face meetings

expected in 2019, based on previous attendance

www.nlsdays.com

a **sweden BIO** event, powered by **ONE PARTNERING™**
Powered by BIO

Nordic national co-hosts:

**BUSINESS
FINLAND**



**Healthcare
DENMARK**

**Innovation
Norway**



SWElife

media:
**NORDIC
LIFE SCIENCE**
THE LEADING NORDIC LIFE SCIENCE NEWS CHANNEL

Nordic regional co-hosts:

**BIO
PEOPLE**
Denmark's Life Science Cluster

City of Malmö

**COPENHAGEN
CAPACITY**

invest in skåne
part of business region skåne

MEDEON

medicon valley alliance
Creating Opportunities



EUROPEAN CHEMISTRY PARTNERING

2nd ECP Summer Summit
26 September 2019
Henkel HQ
Düsseldorf, Germany

ECP friends speak

ECP 2019 Value chains are out: Cooperative value creation is the future. Get out of the box and embrace interdisciplinarity. There is nothing better than doing business with business friends. The 2nd ECP Summer Summit is a day full of input and impulses from all sectors of the industry.

"You cannot describe the ECP, you have to experience it," a representative of a large corporation said after being persuaded to come along. What do others say?

"The ECP is a very interesting format for all stakeholders in the pharma- and chemistry business and in other life science areas." Prof. Dr Jochen Maas, General Manager, R&D Germany at Sanofi Aventis.

"We are happy to partner with ECP to bring this outstanding event to a global level." Friedrich Barth, Managing Director, ISC.

"ECP is an excellent venue, well executed, professionally produced and greatly valuable." Daniella Russo, Think beyond Plastics Inc.

"A success because of the high density and very dynamic set of participants." Prof. Magnus Nydén, Global Chief Scientist, Nouryon

"ECP is a milestone for our industry in Europe." Dr. Michael Brandkamp, Managing Director, High-Tech Gründerfonds.

"ECP is the initiator of a path of no return for the creation of a European network focused on research, innovation, and entrepreneurship." Pablo R. Outón, CEO, INDRESMAT.

"Most efficient event to access potential partners of the chemistry community." Konstantinos Antonopoulos, CEO, mk2 Biotechnologies.

"It was an intense day, but worth every minute." Hector Ruiz, Division Manager Chemicals, Unimatec Chemicals Europe.

"This is my third ECP, and I will be there for the next editions." Guy Helin, CEO, Syngulon.

Innovate!

GREETING My motto is: Chemistry makes the world go around. What do I mean by this? Can chemistry solve all problems? No, but 97 per cent of all our products contain at least one



chemical process step. We can already witness today that chemical production will fundamentally change. At the ECP, all disciplines come together. This is what makes European Chemistry Partnering so successful.

More than 800 participants met at the 3rd ECP in Frankfurt. Decisions makers from all industries, from startups, established SMEs, and large global players, to business angels, venture capitalists, bankers, qualified service providers, lawyers and patent attorneys, personnel consultants, cluster managers, and associations presidents, etc. all got to know each other in more than 2,000 one-to-ones – in one single day!

Atypical for a chemistry event: Everyone is so open; there is a warm atmosphere like in a big family or at a reunion of school mates.

The community is growing quantitatively and qualitatively!

Dr. Holger Bengs

Initiator of ECP

The Guy with the Orange Tie

› QUICK FACTS

Registration

www.ecp-summer-summit.com

4th ECP, 27 February 2020

www.ecp2020.com

Contact

bengs@european-chemistry-partnering.com, Phone: +49-170-297 1837

2nd ECP Summer Summit 2019

26 September 2019
Düsseldorf, Germany
Henkel Headquarters



EUROPEAN CHEMISTRY PARTNERING

Register Now! – 10 % OFF with code **ECP10** – Register Now!

Unique business speed dating for the chemical industry and all related areas

Chemistry, Bioeconomy, Digitization, Engineering, Nanotechnology, Analytics, Polymers, New Materials, Big Data, Circular Economy, Biorenewables, etc.

Next ECPs:

27 February 2020

23 February 2021

17 February 2022

in Frankfurt, Germany



www.european-chemistry-partnering.com



BCNP
Consultants





30 September – 2 October 2019
Brussels, Belgium

Taste of the future

EFIB 2019 Over 500 attendees are expected to join the 12th edition of the “European Forum for Industrial Biotechnology and the Bioeconomy” in Brussels, Belgium. Among the topics of the two-day event are alternatives to plastic, novel food approaches, textiles, and the potential of enabling technologies, such as synthetic biology and artificial intelligence.

The world is projected to hold nearly 10 billion people by 2050. Feeding this exploding population sustainably requires meeting many needs simultaneously. According to research by the World Resource Institute, the world will have to close a gap of 56 percent between the amount of food available today and that required by 2050. How industrial biotechnology and bioeconomy can contribute with innovation to meet these goals will be among the

major topics of this year’s edition of EFIB in Brussels. One of the three large parallel tracks will be dedicated to showcase novel trends in the future of food, feed, and nutrition field, with confirmed speakers from DSM and Evonik, among others. In addition, discussions will include how groundbreaking technologies, such as synthetic biology and artificial intelligence, as well as alternative approaches, deal with plastic waste and their huge

impact in reaching the Sustainable Development Goals. Further tracks have a focus on novel feedstocks for sustainable bio-based processes and current trends in the textile business. The challenge of sustainable financing and the international dimension of bioeconomy policies with a more efficient global cooperation will be addressed as well. Among the confirmed keynote speakers are Prof. Bo Yu, Executive Director, CAS-TWAS Centre of Excellence for Biotechnology from the Chinese Academy of Sciences and Maria Mendiluce from the World Business Council on Sustainable Development. In total, more than 80 experts are expected to present.

Special invitation to start-ups

EFIB offers small and medium-sized companies (SMEs) as well as academics a reduced fee. Start-ups are invited to apply for free booth space in the Start-up Village until 21 June. ■

People & Planet



GREETING *In a year of institutional transition, Brussels will host the 12th edition of EuropaBio’s annual*

EFIB congress, where business and policy meets. #EFIB2019 will gather policymakers, industry representatives, academ-

ics, young innovators, as well as other stakeholders to discuss opportunities and challenges ahead and raise awareness of advancements and innovations in industrial biotech and how it contributes to establishing a healthy and sustainable planet. We look forward to inspiring presentations, partnering and networking, a dynamic exhibition, a second edition of our Start-up Village and much more and we hope that you will join us in Brussels.

Agnes Borg, Industrial Biotech Director, EuropaBio

QUICK FACTS

Highlights

- 80+ speakers
- Various tracks on plastics, food, synthetic biology, artificial intelligence, and fashion
- **NEW:** Inspiring “Get a Taste of the Future” tour as part of the evening reception in the exhibition
- Reduced fees for SMEs, academics, start-ups & 1-to-1 partnering
- **www.efibforum.com**

12th Annual

EFIB 2019

The European Forum for Industrial
Biotechnology and the Bioeconomy

Organised by



EUROPE'S LEADING EVENT FOR THE BIO-BASED ECONOMY

30 September – 2 October 2019 · Brussels · Belgium

**Network with your peers and gain insight into
innovative solutions to create a healthy and sustainable planet:**

- › **500+** delegates from **30+** countries
- › **80+** high-level speakers
- › **Innovation pitches and various focused tracks** on plastics, food, synthetic biology, artificial intelligence and fashion
- › Pre-scheduled **one-to-one partnering meetings**
- › **A lively exhibition** including global brands, emerging innovators, academic poster presentations
- › **A fun and insightful evening reception on bio-based innovation** in the exhibition – guided tours, start-up pitches, themed areas, lots of networking
- › **Start-ups wanted!** Apply now for a free space in the Start-up Village @EFIB!

www.efibforum.com | [#EFIB2019](https://twitter.com/EFIB2019)

Supporting Partner

BIOCOM[®]

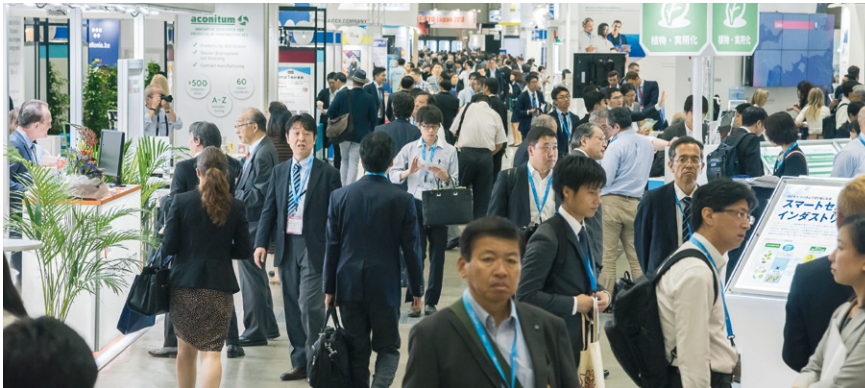
Local Partner

BIO.BE
Belgian life sciences industry association
Part of


essenscia

Register
before 31 July
to save €300!

Special discounts
for SMEs and
academics



9 – 11 October 2019
Pacifico, Yokohama
Japan

Partnering in Asia

BIOJAPAN & REGENERATIVE MEDICINE JAPAN 2019 The 21th iteration of Asia's premier partnering event for the global biotechnology industry is set to take place 9 - 11 October 2019 in Yokohama, Japan. Over 1,000 organizations from industry and academia around the world are expected to take part in this year's partnering, with over 10,000 discussions in total.

Interest in pursuing partnerships with Europe and ASEAN organisations are on the rise at BioJapan, and accordingly, the presence of national and regional Europe and ASEAN delegations are more and more apparent. The presence of these organisations comprised around 30% of participants in the 2018 partnering event, and the high number of expected returns in 2019 demonstrates their success.

Besides the partnering and exhibition, the three days of the event (10 – 12 October)

will be host to a jam-packed seminar and presentation track, including both Japanese and English sessions from pharma, academia, biotechs, ventures, and other organisations. The full schedule will be available online in the coming weeks, and new sessions are anticipated to continue being announced right until the start of the event.

With more than 1,000 organizations from Japan and abroad having held more than 10,000 business discussions over the course of the twinned events' 2019 partnering, this year's iteration is well on track to surpass itself once again. The introduction of three zones within the exhibition hall, focusing on healthcare, digital, and bio economy, is also set to attract visitors from a broad range of industries to inspire innovation in some of the world's most rapidly developing fields. What's more, since the partnering system is entirely shared between the two co-located exhibitions, BioJapan and Regenerative Medicine JAPAN, the potential for cross-field collaboration is greater than ever. ■

Come to Japan

GREETING *The increasing number of European participants at BioJapan in recent years is an encouraging sign of the increasing internationalisation of the Japanese*



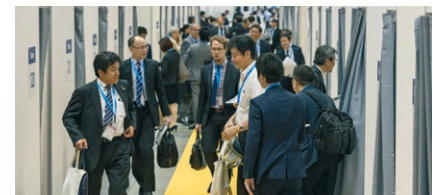
biotechnology industry. We've felt a lot more interest among Japanese organisations in working with teams from overseas, and the number of returning companies and associations from overseas tells us that interest is mutual!

What's more, with the 2020 Tokyo Olympics now only one year away, the country is doubling down its efforts to develop a more international-facing infrastructure, so now is the perfect time to visit and build relationships with Japanese companies.

We hope you'll join us in Yokohama to celebrate with us! We look forward to welcoming old friends and new to Japan to make this year's event even more successful than ever.

Sakayu Shimizu

*Chairman,
BioJapan Organizing Committee*



Pictures: BioJapan

› QUICK FACTS

Contact & Registration

biojapan@jtbcom.co.jp
saiei@jtbcom.co.jp
www.ics-expo.jp/biojapan

Highlights

- › 800+ Exhibitors from 28 countries
- › 16,000+ Visitors
- › 10,000+ Meetings
- › Partnering opens in July

Asia's Premier Partnering Event



BioJapan 2019
Y O K O H A M A



Regenerative
Medicine
Japan 2019



Partnering

1,800 Participants

35 Countries

10,000 Meetings

2 Networking Parties



Exhibition

800 Exhibitors

30 Countries

16,000+ Visitors



Seminars

200 Seminars and
Presentations

Oct. 9 WED ~ **11** FRI **2019**
Pacifico Yokohama, Japan

**PARTNERING
OPENS JULY**

BioJapan



*All figures estimated

Organizers:
BioJapan: BioJapan Organizing Committee | JTB Communication Design
Regenerative Medicine Japan: Forum for Innovative Regenerative Medicine (FIRM) | Japan Bioindustry Association (JBA) | JTB Communication Design

Tel: +81-3-5657-0758 Fax: +81-3-5657-0645 E-mail: biojapan@jtbcom.co.jp | saisei@jtbcom.co.jp



5 – 7 November 2019
Messe Frankfurt, Germany

Colours of progress

CPHI WORLDWIDE Uniting over 45,000 visiting attendees and 2,500 international exhibitors, CPhI Worldwide is the pharma industry's global hub to network and source cost-effective pharma solutions. Every part of the supply chain in one place, under one roof, for three days.

Now in its 30th edition, CPhI Worldwide will return 5–7 November 2019 at Messe Frankfurt (Main), Germany. Running alongside the pharmaceutical ingredients halls are five other sister brands, which helps visitors to quickly identify the right halls for their needs. ICSE is an outsourcing- focused area designed to connect the pharmaceutical community.

InnoPack brings together buyers and specifiers from the packaging and pharmaceutical industries. Finished Dose Formulation (FDF) is dedicated to every aspect of the finished dosage supply chain.

New for 2019 is the BioProduction Congress, which will co-locate with CPhI Worldwide, uniting biotech, pharma, and solution providers to transform manufacturing capabilities towards, expanding biological pipelines. BioProduction Congress will offer attendees a high calibre, paid-for content programme, whilst continuing to provide a unique opportunity for any company active in biopharma to showcase their offerings in front of

the entire pharma industry. It features excellent science and technology, development and partnering opportunities through to cutting-edge, on-site content, and matchmaking.

To help industry executives look ahead at key trends and development, the agenda features five concurrent streams of content covering the entire spectrum of biopharmaceutical development and production, including; upstream processing and cell cul-

Pharma diversity

GREETINGS Now in our 30th year for CPhI Worldwide, we are on course for another record-breaking show, with content, exhibition, networking events, and awards. This year, in addition to contract services



ture, manufacturing strategy, technology and smart factories, downstream processing, microbial manufacturing, and bioanalytics.

BioProduction anticipates an international mix of exhibitors, with over 160 exhibitors, including industry heavyweights GE Healthcare, Samsung Biologics, NIBERT, and the Swiss BioTech Association.

Another significant feature for 2019 is P-MEC Europe, which will be the only pharmaceutical machinery event to take place in Europe this year – meaning it's an unmissable opportunity for any manufacturers looking to review the latest technological advancements. P-MEC Europe features exhibitors from traditional large-scale capital equipment to companies focused on instrumental analysis, measuring and testing technologies, materials testing, quality control, and laboratory equipment. ■

and ingredients, the event will feature Europe's only pharmaceutical machinery expo in P-MEC, as well as the increased integration of biologics via BioProduction Congress. It's not too bold to say CPhI Worldwide is a bellwether of pharma industry strength and attracts the entire supply chain to attend.

Adam Andersen,
Group Director of the
Informa Pharma Portfolio



P-mec InnoPack iCSE FDF BioProduction

5 - 7 November 2019 | Frankfurt, Germany



30 years of uniting the entire Pharma value chain

The world's largest pharmaceutical exhibition, CPhI Worldwide houses six zones representing each stage of the pharmaceutical supply chain - from APIs, machinery, finished formulations and packaging to outsourcing and biopharmaceuticals.

Uniting over 2,500 international exhibitors, CPhI Worldwide is the place to network and source cost effective pharma solutions from all over the world - in just 3 days, under one roof.

REGISTER NOW! VISIT GOTOCPHI.COM/REGISTER

“Everybody here is seriously doing business, looking for business contacts and actively engaging”

Juan Sarmiento, Nemera

Meet, network & learn



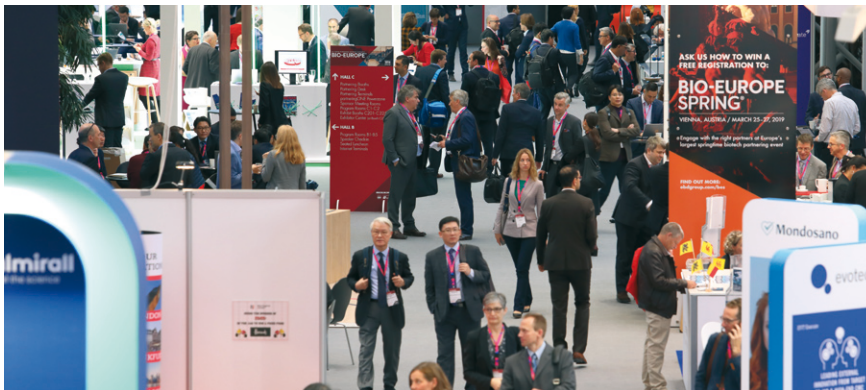
165+
Countries
Participating



2,500+
Exhibiting
Companies



100
Hours of Free
On-site Content



BIO-EUROPE®

11 – 13 November 2019
Hamburg Messe,
Germany

BIO-Europe® 2019

BIO-EUROPE 2019 The 25th annual international partnering conference, BIO-Europe®, will return to Hamburg, Germany, 11 – 13 November 2019. Europe's largest life science partnering conference offers powerful opportunities to network with the right partners across the global biotech value chain.

The 25th annual international partnering conference, BIO-Europe®, will return to Hamburg, Germany, for the third time, 11 – 13 November 2019, at a new venue, Hamburg Messe. Find your best-fit partners at BIO-Europe, where we are celebrating 25 years of facilitating partnerships that drive life science dealmaking.

BIO-Europe offers countless opportunities to network with the right partners, among over 4,300 executives, and brings together the world's most innovative leaders across the biotech value chain for

high-level networking, prescheduled partnering meetings, strategic panel discussions, world-class workshops, and more.

The event is also highly regarded for the variety and high caliber of presenting companies, ranging from biotech startups and academic innovators to mid-size pharma and biotech, that present their innovative technologies, therapies, and solutions with the goal of securing development and commercialization partners. If the partnering can be considered the engine, the presenting companies are the fuel that drives the event.

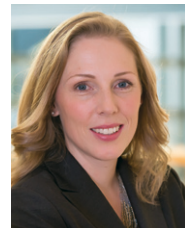
BIO-Europe also features a diverse list of industry leaders speaking at workshops and panels.

Leading pharma companies sponsor the event, sending teams of scouts to engage around new and innovative products. Informal networking events in stunning local venues provide further dealmaking opportunities.

The 2018 event drew an all-time record of 4,354 attendees from 60 countries, with 26,092 scheduled one-to-one meetings with 5,203 licensing opportunities posted from among 2,325 companies. ■

Must-attend

GREETING *BIO-Europe is a key strategy for global biotech, pharma, and investors, who attend in search of new collaboration partners and deal opportunities. There is tangible anticipation around the event every year, and this year, the 25th anniversary edition will be extra special, when we return to Hamburg for the third time.*



Hamburg, in northern Germany, is a leading European biotech hub, especially known for drug discovery. BIO-Europe is expected to draw a high caliber of companies here, not only from Europe but from around the globe, to fuel the insatiable drug development industry. The event brings a high quality and variety of companies to present their licensing opportunities directly to potential partners, resulting in alliances that literally change the world.

With over 4,300 attendees last year, this event, which pioneered partnering 25 years ago, continues to stoke the engine that drives the industry's growing demand for transformational breakthroughs.

See you in Hamburg this November!

Anna Chrisman
Managing Director
EBD Group and
KNect365 Life Sciences

▶ QUICK FACTS

Contact & Registration

The early bird discount is available through 30 August 2019.

Please visit:

ebdgroup.knect365.com/bioeurope/

Highlights of BIO-Europe 2018:

- ▶ 4,354 attendees from 60 countries
- ▶ 26,092 scheduled partnering meetings



Celebrating 25 years of facilitating partnerships
that drive life science dealmaking

25TH ANNUAL INTERNATIONAL PARTNERING CONFERENCE

BIO-EUROPE®

NOVEMBER 11-13, 2019 // HAMBURG, GERMANY

**Register before August 30
and save EUR 200**

This "must-attend" event is Europe's largest life science partnering conference. BIO-Europe's world-class workshops, panels and active exhibition along with thousands of prescheduled one-to-one meetings make this event an unrivaled forum for companies across the biotech value chain to meet and do business.

WHAT YOU CAN EXPECT:

26,000+ **5,200+** **4,300+**

One-to-one
meetings

Licensing
Opportunities

Attendees

2,300+

Companies

140+

Company
presentations

130+

Exhibitors

Find out more: ebdgroup.com/bioeurope

Produced by

EBD
GROUP

In collaboration with

Bio Biotechnology
Innovation
Organization



2019 PharmaLab
Congress & Exhibition
Analytics • Bioanalytics • Microbiology
Düsseldorf, 12/13 November 2019

11 – 13 November 2019
Crowne Plaza Düsseldorf – Neuss,
Neuss, Germany

QC/QA Challenges

PHARMALAB For the seventh time, with conferences and the exhibition, PharmaLab offers the opportunity to keep up to date with the latest regulatory changes and developments in science and technology for pharmaceutical quality control (QC) and quality assurance (QA) laboratories.

In 2018, there were a number of regulations that kept QC and QA experts busy. For cell- and tissue-based products, the GMP for ATMP Guideline was followed by further drafts, e.g. the EMA guidelines “GCP for ATMP” and “Safety and Efficacy Follow-up and Risk Management of ATMPs.” Further, the ongoing changes in analytics and bioanalytics also affect manufacturers and laboratories. Guidelines ICH Q14 “Analytical Procedure Development and Revision of Q2(R1) Analytical Validation” or the ICH M10 Draft

Guideline “Validation of Bioanalytical Methods” require the attention of the persons responsible for quality. There are also developments with regard to microbiological tests that need to be considered, e.g. – owing the EU regulations on the reduction of animal experiments – pyrogen testing with Monocyte Activation Tests (MAT) instead of rabbit tests. However, rapid methods – especially for biopharmaceuticals and ATMPs – have also been advanced and, thus, attract the attention of the authorities. Environmental monitoring is currently characterised by the increasing number of systems for real-time or online testing of air, water, and surfaces. This enables a more complete recording of the microorganisms present. These and other topics, from Data Integrity to Low Endotoxin Recovery (LER), will be presented in detail in five parallel conference sessions and a pre-conference workshop. Together with the exhibition, PharmaLab offers the unique opportunity to learn about the latest developments, to discuss them with experienced colleagues, and to benefit from the experience of about 60 speakers. ■

› QUICK FACTS

Contact & Registration

www.pharmalab-congress.com/2019

Highlights

- › Key speakers from the US, the UK, Denmark, Italy, Spain, the Netherlands, Germany, and others
- › Ten conferences with over 60 lectures in English or German
- › Networking options and social event

Lab professionals

GREETING Join us in Düsseldorf/Neuss at the Seventh PharmaLab, to exchange information and discuss the topics in analytics, bioanalytics, and microbiology, that keep you busy in the lab.



During the pre-conference workshop on 11 November on Mycoplasma Detection and the four international presentation tracks of the two-day conference on 12 and 13 November, almost 60 speakers from authorities, industry, and contract labs, as well as from research, will share with you latest regulatory developments, new methods, and practical experience.

In their presentations, the speakers will discuss current topics, be it the detection of mycoplasma or viruses using state-of-the-art PCR, testing for pyrogens using alternative methods, or the Analytical Procedure Lifecycle Management according to the ICH Guidelines.

Moreover, take advantage of the exhibition with around 30 exhibitors to get to know latest lab technology and services. We look forward to seeing you in Neuss.

Axel H. Schroeder,
Concept Heidelberg
Operations Director



PharmaLab 2019

**Bioanalytics, Analytics and Microbiology
– Congress & Exhibition –
Crowne Plaza Düsseldorf/Neuss
12/13 November 2019**

www.pharmalab-congress.com/congress-2019

No matter whether bioassays, chemical analytics or microbiological testing, PharmaLab provides the ideal forum to discuss current trends, developments and applications in the pharmaceutical lab. And for you as a solutions provider the PharmaLab exhibition is thus the right platform to present your latest technologies and services for the modern lab.

Scan code to learn more

Create your own programme out of the following conferences:

Bioanalytics

- Bioanalytics and Bioassays - Challenges for Biological Drug Substances and Products
- Testing and Analytics of Cells, Tissues and ATMP

Analytics

- Analytical Procedure Lifecycle Management / Revisions to ICH Q2 & the proposed Q14
- Qualitätskontrolle - Aktuelle Trends im pharmazeutischen Labor*

Microbiology

- Endotoxin and Pyrogen Testing
- Rapid Microbiological Methods
- Microbiological Real Time Counting and Testing



Media Partner:



*German speaking Conferences



Pharmaceutical Quality
Training. Conferences. Services.



18 November 2019
Maritim Hotel,
Düsseldorf, Germany

DxPx conference

DXPX CONFERENCE Strategic cooperations, licensing new technologies, and company acquisitions are crucial for healthcare companies to sustain innovation. To enable new connections, the world's only partnering conference dedicated to the diagnostic and research tool industry takes place in November.

Diagnostics underlie effective medical therapies, but this expanding sector is often sidelined at networking meetings. The Diagnostics Partnering (DxPx) conference on 18 November in Düsseldorf, Germany is the first international partnering event exclusively aimed at diagnostic and research tool companies, startups, and investors. For access, DxPx is on the first day of MEDICA and convenient located near the airport and trade fairground. Up to 4,000 one-to-one meet-

ings will foster B2B deal-making, enabling delegates to connect and exchange ideas with existing and new partners. Parallel to the one-to-one meetings, DxPx hosts an industry session and podium discussion on reimbursement with speakers from Roche, Cepheid, as well as other renowned experts. In addition, innovative startups should take benefit to apply for a chance to present their business during DxPx live onstage. The application is free of charge, and each submitted application are reviewed and scored by the DxPx sponsors to elect and invite the best startups to the conference.

The organizers are former healthcare company CEOs/founders at SilverSky LifeSciences, who have already attracted sponsors, including Roche Diagnostics, Sonic Healthcare's Bioscientia, Pillar Biosciences, Medcover, MEDICA, venture capitalists High-Tech Gründerfonds and Business Intelligence provider Research Analytica. As a one day conference, DxPx aims to offer an effective international deal-making platform for finding new partners for financing, licensing, or acquisition.

Come and meet!

GREETING *Calling all stakeholders of the diagnostics and research tools industry, we are delighted to invite you to the words first international Diagnostics Partnering conference.*



Together with some colleagues, we have developed this concept based on our personal frustration with deal execution. As former executives who all attended BioEurope, JPMorgan, and other partnering platforms, we always felt that "our" industry was by far underrepresented and outnumbered by biotech and pharma. The DxPx has been developed as a one-day event that occurs parallel to the first day of MEDICA in Düsseldorf to lower the opportunity cost for participants from Asia and the US; the timing also enables the chance to "operationalise" one-to-one meetings from DxPx during the next few days by continuing discussions on MEDICA.

Discover or promote new innovations at startup pitches. Book one-to-one meetings in advance. Debate the 2019 hot topic: reimbursement. Come to DxPx to connect, exchange ideas, and make deals. Don't just take our word. Visit www.dxpx-conference.com to see our already committed partners!

Dr. Mirko Stange,
 Initiator and Organizer DxPx

› QUICK FACTS

Contact and Registration
<https://dxpx-conference.com>

Highlights

- › Focus on diagnostics and research tool industry
- › Startups, industry and investors from 15+ countries
- › Up to 4,000 one-to-one meetings

Up to 4.000
One-to-One meetings

Worlds only

Partnering Conference

Focus on Diagnostics & Research Tool industry

Monday - November 18th, 2019



www.dxp-conference.com



**Maritim Hotel,
Duesseldorf,
Germany**

Initiated & organized by:



What to expect?

- 500+ C-level participants on ~ 3.500 m²
- Innovative startups, industry and investors from 15+ countries
- Pre-scheduled partnering meetings for all attendances
- Parallel tracks with industry session on reimbursement and startup pitches
- DxPx Innovation price and audience award for presenting startups
- Free MEDICA ticket to continue discussions during the following days
- Convenient location at Maritim hotel close to airport and fair
- Effective meeting organization and ongoing catering

Thanks to our Sponsors:



GET TO **KNOW** EACH OTHER. **EXCHANGE** VIEWS. DO **BUSINESS** TOGETHER.



10 – 11 December 2019
Parc Chanot, Marseille, France

Sourcing innovations

BIOFIT 2019 Hosting 1,300 delegates from 35+ countries, BioFIT has taken on a whole new dimension, becoming the meeting point in Europe for tech transfer, early-stage innovation deals, and investment rounds in Life Sciences.

With more than 1,300 international actors composed of TTOs, research institutes, and academia, together with big pharma, emerging, and small biotech, diagnostic companies, veterinary firms and pre-seed/seed/Series A investors, BioFIT has become the leading partnering event in Europe for technology transfer, academia-industry collaborations, early-stage innovation deals, and the European marketplace seeking early-stage financing rounds in

the Life Sciences field. This year, the plenary session will explore "What is Pharma Looking for Nowadays?", focussing on collaboration and licensing opportunities that pharma is looking for, while changing from a drug developer to a healthcare solution provider. The session aims at understanding pharma's view point and the way it is going to influence the relationships between academia and biotech start-ups. Also, the One Health concept will

be explored through several panel discussions on animal health and its relationships with human health.

The BioFIT pitch sessions offer the opportunity to detect the most innovative and promising start-ups, R&D projects, licensing opportunities, and services, in order to foster partnerships and business development in the Life Sciences field. The pitch sessions are a great opportunity for bioentrepreneurs to showcase in front of potential partners: The Start-up Slams are dedicated to start-up seeking to raise a seed or Series A financing round; the Collaborative and Licensing Opportunity Presentations are devoted to TTOs, universities, research institutes, and companies willing to promote an early-stage asset; new this year, the Service Presentations are dedicated to service providers and technology platforms with an innovative offer. ■

Welcome to BioFIT

GREETINGS Drawing on the strengths and assets of each territory in which BioFIT is now based (Marseille, Strasbourg, and Lille), the event is strengthening its position as the leading partnering event in Europe, and thus, better provides its participants with a complete frame-

work for exchanges that can intensify interactions and significantly increase partnerships and funding opportunities for the development of innovative projects. We hope that you will take full part in all the activities of this eighth edition and that we will meet you in Marseille on 10 and 11 December 2019 for meetings, deals, and discoveries of early-stage innovations in Life Sciences!

Etienne Vervaecke

General Commissioner of BioFIT and General Manager of Eurasanté



QUICK FACTS

Venue information

Parc Chanot, 114, Rond-Point du Prado
13008 Marseille, France
www.biofit-event.com

2019 key figures

- > 1,300 delegates
- > 80 speakers
- > 100 exhibitors
- > 35+ countries represented

SAVE THE DATE



Biofit FOSTERING
INNOVATION
& TRANSFER

The leading European partnering event
for early-stage deals and investment
rounds in the Life Sciences field

NEW DESTINATION
MARSEILLE
FRANCE

8th edition **DECEMBER**
10 & 11
2 0 1 9

1,300+
delegates

35+
countries represented

www.biofit-event.com

@BIOFIT_EVENT

Organised by:



Institutional partners:

